SCHNEIDER DOWNS
Big Thinking. Personal Focus.

Dealership Risk Advisory Services

Stronger Controls. Less Risk. Greater Trust in Your Dealership Operations.

Running a dealership is fast-paced and demanding, and many owners lack the time or resources to build strong financial controls. Lean accounting functions can let issues like theft, unreconciled accounts, and write-offs slip through the cracks. What may seem minor at first, such as small discrepancies in cash, parts, or inventory, can grow into significant financial exposure.

Common warning signs include unreconciled bank accounts, disorganized accounting schedules, unexplained 13th-month entries, and insufficient controls and supervision. These issues can create financial inaccuracies, increase operational risk, and make it harder to catch problems in time, often surfacing during critical reporting periods or times of rapid growth. Addressing these issues requires more than identifying the risks. It requires a structured and practical plan to strengthen controls and protect the business.

Strengthening Financial Controls to Reduce Risk

Dealerships rely on Schneider Downs to turn risk insights into action through stronger financial controls, improved processes, and sustainable structures that support long-term growth. Each solution is practical, scalable, and tailored to the size and operations of the dealership.

Internal Audit Development and Support

Schneider Downs partners with dealerships to design and implement internal audit programs that bring structure, oversight, and accountability. Our flexible model allows owners to supplement their team or fully outsource, improving visibility into financial and operational risks while strengthening decision-making and confidence.

Risk Assessment

Through independent risk assessments, Schneider Downs helps dealerships identify vulnerabilities and strengthen internal controls. By reviewing cash management, controls, and operational procedures, we outline clear, actionable steps to prioritize improvements, enhance oversight, and reduce exposure.

Process Control Development

When dealerships need deeper analysis in key areas such as cash handling, disbursements, segregation of duties, or purchasing, Schneider Downs delivers focused process reviews that pinpoint weaknesses, clarify responsibilities, and strengthen controls. The result is greater security, reduced fraud risk, and smoother daily operations.

Why Schneider Downs?

If these challenges sound familiar, our team can help you create a clear, practical path toward stronger confidence in your dealership. Contact a member of the Schneider Downs Dealership Industry Group at **contactsd@schneiderdowns.com**. Learn more at **www.schneiderdowns.com**.

This brochure describes certain services of Schneider Downs & Co., Inc. that may be available depending upon the client's particular needs. The specific terms of an engagement letter will govern in determining the services actually to be rendered by Schneider Downs to a particular client.