



SCHNEIDER DOWNS

Big Thinking. Personal Focus.

NAVIGATING RISK IN THE FAST LANE

Technology does the finding. Your people do the fixing.

Exception-based reporting and workflow for dealership groups that need stronger oversight without adding equivalent headcount.

The Challenge

Most dealerships already have the right controls on paper. The challenge is making sure those controls operate consistently at every rooftop, every month.



SEE RISK EARLIER

Highlight aging, dollar exposure and priority across CIT, floor plan, receivables, intercompany activity, and other areas.



CREATE ACCOUNTABILITY

Route exceptions to named owners, apply consistent thresholds and retain evidence of resolution.



SCALE WITH CONFIDENCE

Standardize oversight across rooftops and focus finance talent on investigation and judgment.

From Manual Review to Focused Action

- **Detect.** Find the exception.
- **Assign.** Route it to a named owner.
- **Age.** Track days open and dollars at risk.
- **Escalate.** Notify management at established thresholds.
- **Resolve.** Apply judgment, correct the issue and document the outcome.



Automate the first four. Focus your people on the fifth.

One Practical Example: Contracts in Transit

- **See** open contracts across stores.
- **Flag** items at established aging thresholds.
- **Assign** each exception to a named owner.
- **Escalate** unresolved items automatically.
- **Preserve** the follow-up and resolution history.



The same approach can support floor plan, receivables, tax, intercompany accounts and other control areas.

BRING US ONE CONTROL THAT IS MANUAL, INCONSISTENT OR ALWAYS LATE.

We will help you evaluate a focused pilot using the data and tools your organization already has.

DEALERSHIP SERVICES | Big Thinking. Personal Focus.

schneiderdowns.com/dealerships



Scan to learn more

Dealership expertise across the business lifecycle.

From financial reporting and risk management to modernization, transactions and ownership transition

For more than 70 years, Schneider Downs has helped dealerships nationwide strengthen operations, boost profitability and pursue lasting growth through practical solutions built on industry experience.

Protect the Business: Audit & Assurance | Risk Advisory & Cybersecurity | Forensic Accounting

Improve Performance: Digital Innovation | Internal Controls & Process Improvement | Reporting & Data Integration

Navigate Transactions and Transitions: Transaction Advisory | Exit & Succession Planning

Optimize the Owner's Financial Picture: Tax Services | Reinsurance Advisory | Wealth Management

Audit & Assurance

Specialized dealership audits and reviews, including employee benefit plan audits.

Digital Innovation

Automation, analytics, generative AI/ML, custom development and digital modernization.

Risk Advisory

Operational, financial, technology and cybersecurity risk services.

Forensic Accounting

Fraud investigations, insurance recovery support, safeguards and monitoring.

Tax Services

Business, estate and gift, state and local, and international planning and compliance.

Transaction Advisory

Readiness assessments, due diligence, mergers and acquisitions.

Exit & Succession Planning

Leadership transition and business-value planning.

Reinsurance Advisory

Reinsurance structuring and investment optimization.

Wealth Management

Investment, retirement, succession and estate planning.

Why Schneider Downs?

- Accessible and responsive service
- Collaborative teams
- Deep dealership, advisory and digital expertise
- Direct communication
- Senior management involvement

Meet the Team



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